



ANDREW N. JACOBSON

Partner

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OVERVIEW

Andy Jacobson's legal practice covers a broad range of commercial real estate issues, with a particular focus in commercial and retail/restaurant property matters, including purchase and sale, leasing, design and construction-related agreements.

Andy is a frequent author and speaker on real estate subjects and teaches Real Estate Transactions at the University of St. Thomas School of Law. A graduate of Boalt Hall School of Law at the University of California, Berkeley, Andy is also a licensed architect, having earned his Bachelors of Architecture from California Polytechnic State University, and practiced architecture prior to attending law school. Andy is a member of both the Minnesota and California bars.

ADDITIONAL QUALIFICATIONS

Licensed Architect, California

SELECTED EXPERIENCE

- Represented Fortune 500 companies in the management of domestic real estate portfolios, including acquisitions, sales, leasing, construction, and related matters.
- Represented commercial, industrial, and warehouse businesses with purchase and sales transactions, leases, and design/construction agreements across a spectrum of settings, from small local sales offices, corporate campus, and large warehouse/distribution facilities.
- Represented businesses in various sectors of the restaurant, entertainment, and retail industries in the negotiation of letters of intent, leasing standards, leases, design, and construction agreements related to locations in a variety of settings, including shopping malls, lifestyle centers, strip centers, stand-alone sites, and urban entertainment developments.
- Represented major league sports franchise in the development of a downtown, state of the art corporate office/practice facility in tandem with a strategic partnership with a world class sports medicine facility.

AREAS OF PRACTICE

Real Estate

- Acquisitions, Sales & Exchanges
- Commercial Leasing
- Design & Construction
- Environmental Law
- Real Estate Financing
- Zoning & Land Use

BAR ADMISSIONS

Minnesota, 1999

California, 1991

EDUCATION

Berkeley Law, University of California (Boalt Hall)

J.D., 1991

California Polytechnic State University, San Luis Obispo

B. Architecture, 1984

- Represented private university on the development of baseball/softball and hockey facilities.
- Represented individual, industry, and institutional owners in the drafting and negotiation of complex design, engineering, and construction-related agreements, between the owner and architects, engineers, and contractors, in a variety of project delivery structures, including design/build.

LEADERSHIP & COMMUNITY

- Minnesota State Bar Association
- California State Bar Association
- Hennepin County Bar Association
- University of St. Thomas School of Law: Adjunct Professor, Real Estate Transactions, since 2004
- National Retail Tenants Association: former Board Member
- Twin Cities Habitat for Humanity: Pro Bono Counsel
- Parks & Trails Council of Minnesota: Pro Bono Counsel

SELECTED HONORS

- **Mentor of the Year Award**, Maslon LLP, 2016
- **2014 Founders' Award**, National Retail Tenants Association (NRTA)
- **1998 Excellence in Writing Award**, Best Cutting Edge Article, American Bar Association *Probate & Property Magazine*
- **AV Preeminent**, Martindale-Hubbell®

SELECTED PRESENTATIONS

- "Annual Case Law Update" and various other retail and restaurant lease related classes, National Retail Tenants Association, Annual Conferences, since 1999
- "Sharpen Your Pencils: What Every Owner Needs to Know About Contracting with Designers and Constructors," Maslon Speaker Series, 2007
- "Wireless Telecommunications Agreements," California Real Property Law Conference, Coronado, California, 1997
- "The Status of Forced Access," ABA National Meeting, Atlanta, Georgia, 1997
- "The Interface of Telecommunications and Real Estate," ABA Probate & Property Conference, Washington, DC, 1996

SELECTED PUBLICATIONS

- "Owner-Contractor Form Agreements—An Owner's Perspective (with Sample Inserts)," *The Practical Real Estate Lawyer*, July 2017
- "Owner-Architect Form Agreements: An Owner's Perspective," *The Practical Real Estate Lawyer*, March 2017
- "An Updated and Expanded Narrative Real Estate Acquisition Due Diligence Checklist," *The Practical Real Estate Lawyer*, November 2015
- "Reviewing Accommodative Easements: Helping Your Client Do a Favor without Causing Harm (with Sample Inserts)," *The Practical Real Estate Lawyer*, May 2015
- "Reviewing Subordination and Nondisturbance Agreements from the Tenant's Perspective," *The Practical Real Estate Lawyer*, July 2014
- "Estoppel Certificates: A Review Checklist from a Tenant's Perspective," *The Practical Real Estate Lawyer*, May 2014
- "Legal Corner – Developments in Real Estate Law," *Tenants In-Common®*, Quarterly since 2012
- "Establishing, Maintaining and Improving Tenant-Oriented Leasing Standards," ALI-ABA *The Practical Real Estate Lawyer*, Vol. 19, January 2003
- "A Narrative Real Estate Acquisition Due Diligence Checklist," ALI/ABA *The Practical Real Estate Lawyer*, Vol. 17, November 2001
- "Wireless Telecommunications Site Agreements," ALI/ABA *The Practical Real Estate Lawyer*, Vol. 16, September 2000

- "An Owner's View of Telecommunications Site Agreements," *ABA Probate & Property*, January/February 1998
- "Office Leasing Manual," contributing author for Chapter 44, *Telecommunications*, California CEB