



## EVAN BERQUIST

Partner

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### OVERVIEW

Evan Berquist is a partner in Maslon's Corporate & Securities Group focusing on general business and corporate law. Evan assists entrepreneurs, business owners, managers, board members, and in-house counsel with a wide range of legal needs, including mergers and acquisitions, commercial contracts, employment matters, and financing transactions.

Before joining Maslon, Evan spent over a decade working at larger firms (most recently at an AmLaw 100 firm), and he clerked two years for a federal district court judge. He is a Minnesota native and fluent in Spanish.

### SELECTED EXPERIENCE

At Maslon, Evan has been involved in the following matters, representing:

- 3M Company in connection with the spinoff of its health care business into a new independent company, Solventum. Evan provided legal support to the procurement functions of 3M and the new company, helping negotiate and transition hundreds of supply agreements.
- Azul Corporation, a 3-D printing company, in its Series B investment.
- A community bank in multiple financing transactions, including a common stock offering and redemption of convertible notes.
- An AI company headquartered in the UK, for which Evan serves as U.S. counsel, assisting with company formation and governance, a Series B investment round, customer agreements, and compliance matters.
- A staffing company headquartered in Canada in its expansion to the U.S. market, and related governance, compliance, contracting, and employment matters.
- A virtual reality game development studio as outside general counsel. Assist father and son founder team with commercial

### AREAS OF PRACTICE

Corporate & Securities

- Closely Held Businesses
- Corporate Governance
- Emerging Businesses & Venture Capital
- General Counsel Services
- Intellectual Property & Technology
- Mergers & Acquisitions

### BAR ADMISSIONS

Minnesota

California

### LANGUAGES

- Spanish

### EDUCATION

Stanford Law School

J.D., 2011

Honors: Pro Bono Distinction

Colorado College

B.A., *magna cum laude*, 2004

History

Honors: Phi Beta Kappa

- agreements, trademarks, terms of service, privacy-related matters, financing, and joint venture transactions.
- Founders of a company providing software-as-a-service, in the sale of their company to a third-party private equity buyer.
- An IT consulting services company, assisting with master service agreements and related contracts.
- A beekeeping and poultry supply business in several transactions, including a buy-side acquisition, supply agreements, employment, and IP matters.
- An oil and gas services industry in its acquisition of a logistics company and related financing transactions.
- A construction products manufacturer and distributor in its acquisition of a smaller competitor.
- A movie production company in several transactions, including a common stock investment, distribution agreement, and related employment and financing matters.
- A 50% owner of a mine and quarry business in ownership and governance negotiations with the business' co-owner. Negotiated an operating agreement and related restructuring transactions.
- A real estate developer and hotel owner in restructuring and financing transactions with its lender and co-investors.

Before joining Maslon, Evan represented the following:

- Premier Roofing, one of the largest roofing contractors and vendor managed networks in the U.S., in its growth equity investment from Aurora Capital Partners.
- PrairieCare, a leading provider of mental health services in the Midwest, in its sale to Newport Healthcare.
- Kingland Systems, a leading provider of enterprise data software, in its strategic partnership and minority investment with Abry Partners.
- Pinnacle 21, a leading provider of SaaS solutions for clinical data fitness, regulatory compliance, and submission readiness, in its acquisition by Certara, Inc.
- ConsumerMedical, a leading clinical advocacy and expert medical opinion company, in its acquisition by Alight Solutions.
- Phoenix Integration, Inc., a provider of software that enables model-based engineering (MBE) and model-based systems engineering (MBSE), in its sale to Ansys.
- Exscribe, an orthopedics electronic health records (EHR) vendor, in its sale to Modernizing Medicine.
- Petplan, a leading pet health insurance provider in North America, in its acquisition by Warburg Pincus.

## LEADERSHIP & COMMUNITY

- Minnesota State Bar Association
- Hennepin County Bar Association

## SELECTED HONORS

- **Recognized on Minnesota Rising Stars list as part of the Super Lawyers selection process, 2022** (Minnesota Rising Stars is a designation given to only 2.5% of Minnesota attorneys each year, based on a selection process that includes the recommendation of peers in the legal profession.)
- **Excellence Award for Pro Bono Service**, Hennepin County Bar Association, 2020

## SELECTED PRESENTATIONS

- "Demystifying the Deal," moderator, Maslon and *Finance & Commerce* M&A Seminar, 2024

## SELECTED PUBLICATIONS

- 10 Questions for Your Deal Team
- "Thinking About Selling Your Company? Answers to Four Burning Questions," co-author, *Finance & Commerce*, 2024

- "Hurricane Maria Highlights Peril of Puerto Rico's Colonial Status," *The Hill*, 2017
- "President-elect Trump Proves a Quick Study. Now He Needs a Lesson on TPP," *The Hill*, 2016
- "Understanding the Brazil Beyond the Olympics," *Star Tribune*, 2016
- "Time to Get Serious About Puerto Rico," *National Review Online*, 2016
- "Doing Business in Cuba Presents Risks and Rewards for U.S. Businesses," *Star Tribune*, 2016