MASLONLLP



JONATHAN R. SEPTER

Partner
Chair of Real Estate Group

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OVERVIEW

Jonathan Septer is a partner at Maslon LLP with significant experience practicing in all facets of the commercial real estate life cycle, including real estate acquisitions and dispositions, commercial and agricultural leasing, title and survey due diligence review, real estate financing, and land use, entitlement, and permitting projects—with particular depth in the agribusiness and manufactured housing industries. Jon serves as general counsel to a broad array of clients, including several institutional investors, equipment manufacturers, lenders, farmers, and manufactured housing community owners in connection with complex farmland and manufactured housing community acquisitions. Across all, he aims to add maximum value to his clients by focusing on their key needs, providing creative solutions, and delivering deadline-driven results.

Jon brings valued prior experience in commercial real estate and agricultural law to his practice at Maslon and completed a clerkship for the Honorable Robert D. Tiffany of the Hubbard County District Court. Prior to becoming a lawyer, Jon spent a year in Santiago, Chile, working as a business English professor.

SELECTED EXPERIENCE

- Managed national office lease portfolio for large North American insurance company.
- Manages national agricultural lease portfolio for large agricultural investment fund.
- Regularly negotiates and settles various commercial lease disputes between landlords and tenants.
- Represents a wide variety of commercial landlords and tenants surrounding the drafting and negotiation of commercial lease agreements, including lease amendments, renewals and guaranties.
- Represented private equity fund successfully closing on more than $200 million in agricultural land investments throughout the United States since 2014.

AREAS OF PRACTICE

Real Estate

- Acquisitions, Sales & Exchanges
- Commercial Leasing
- Condemnation & Eminent Domain
- Construction & Real Estate Litigation
- Design & Construction
- Environmental Law
- Real Estate Financing
- Zoning & Land Use

BAR ADMISSIONS

Minnesota

Wisconsin

U.S. District Court

- Minnesota
- Wisconsin, E.D.
- Wisconsin, W.D.

EDUCATION

William Mitchell College of Law
J.D., 2009

University of Colorado at Boulder
B.S., 2005
Advertising and Media, School of Journalism & Mass Communications
Honors: Phi Kappa Psi

- Represented large manufactured housing community in Colorado in complex refinancing transaction.
- Represented partnership in the acquisition and disposition of manufactured housing communities in Minnesota, South Dakota, and Pennsylvania.
- Represented anchor tenant in negotiation of office lease in Minneapolis.

LEADERSHIP & COMMUNITY

- United Heroes League: Board of Directors 2024-Present; Oversight & Finance Committee Member
- Minnesota Cup: Mentor 2020
- Hennepin County Bar Association
- Minnesota Manufactured Housing Association
- Minnesota Shopping Center Association
- National Association of Industrial and Office Properties
- Volunteer Lawyers Network: Youth Law Clinic, Pro Bono Attorney Volunteer
- Breck School Alumni Council

SELECTED HONORS

- **Ranked in *Chambers USA: America's Leading Lawyers for Business*,** Real Estate**,** Minnesota, 2024-2026
- **Legal 250:** Real Estate Attorneys, *Minnesota Lawyer*, 2026
- **The Power List:** Construction & Real Estate Law, *Minnesota Lawyer*, 2025 *(The Power List is a regular feature that examines the power brokers who lead and influence various parts of the Minnesota legal community.)*
- **Recognized on Minnesota Super Lawyers® list**, 2024-2026 (*Minnesota Super Lawyers® is a designation given to only 5% of Minnesota attorneys each year, based on a selection process that includes the recommendation of peers in the legal profession.*)
- **500 Leading Real Estate Lawyers**, Lawdragon, 2026, for Real Estate, Acquisitions, Dispositions, and Finance
- **Selected for inclusion in *The Best Lawyers in America®,*** 2024-2027
- **North Star Lawyer**, Minnesota State Bar Association, 2025 *(North Star Lawyer is a designation that recognizes members who provide 50 hours or more of pro bono legal services in a calendar year.)*
- **Recognized on Minnesota Rising Stars list as part of the Super Lawyers® selection process**, 2019-2022 (*Minnesota Rising Stars is a designation given to only 2.5% of Minnesota attorneys each year, based on a selection process that includes the recommendation of peers in the legal profession.*)

SELECTED PRESENTATIONS

- "Opportunities in the Downtown Commercial Real Estate Market," and "Commercial Real Estate for Minnesota's 'Budding' Cannabis Industry," moderator, Twin Cities Commercial Real Estate Outlook, *Finance & Commerce*, 2024
- "Reviewing Surveys as Part of Title Due Diligence and Drafting Title Objection Letters," How to Resolve Survey, Description, and Boundary Issues Seminar, Minnesota CLE, 2024
- "Building the Right Team," and "The State of CRE & Construction Financing," moderator, Mid-Year Real Estate Update, *Finance & Commerce*, 2023
- "Market Trends," moderator, Mid-Year Real Estate Update 2022, *Finance & Commerce*
- "The Case for Less Space: How tenants are thinking about future leased space needs," moderator, webinar, Finance & Commerce, 2021
- 2020 Commercial Real Estate Forum, moderator, Finance and Commerce

SELECTED PUBLICATIONS

- Quoted in "The Biggest Question Downtown," *Minneapolis/St. Paul Business Journal*, 2025

- Quoted in "Some downtown Twin Cities offices seek Well certification to attract, retain workers," *The Minnesota Star Tribune*, 2025
- Quoted in "Some landlords turn to incentives to fill offices," *Finance & Commerce*, 2024
- Quoted in "Bye-bye cubicles and corner offices: Reserving a desk for the day is new work trend," *Star Tribune*, 2024
- Quoted in "Office Envy: Maslon's New HQ," *Twin Cities Business*, 2024
- Quoted in "Law firm Maslon moves into art-filled offices in Capella Tower," *Minneapolis/St. Paul Business Journal*, 2024
- "More Than Square Feet: Commercial Real Estate and the Changing Nature of Work," *Finance & Commerce*, 2022
- More Than Square Feet: Commercial Real Estate and the Changing Nature of Work
- "A Tale of Two Markets: The Future of Commercial Real Estate in the Twin Cities," author, *Finance & Commerce*, 2021
- "Critical Next Steps for Landlords as the Pandemic's Impact Unfolds," *Finance & Commerce*, 2020
- Chapter 7 "Discovery of Assets," *Debtor-Creditor Handbook*, Minnesota State Bar Association, 2014